

**The 8 Organizational Values @ 8 Collaboration Principles of VEALES**

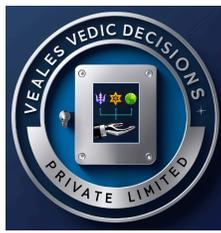
<p>I. <i>To get started working together on any role, either internally as Core Team or even externally as a Partner or Vendor-</i></p>	<p><b>1. PREDICTABLE AVAILABILITY</b></p> <p>Predictably available for the <b>Agreed collaboration activities</b> on the <b>Co-working Days</b> and easily accessible during the <b>Co-working Hours</b>,</p> <ul style="list-style-type: none"> <li>• On the Required <b>ACCESS-MODES</b> (Directly / Online &amp; On-Call for Work-From-Home),</li> <li>• By <b>Being Ready at least 2 mins before</b> the planned time, with all the necessary Arrangements to ensure <b>Physical, Mental, Emotional, Technical &amp; Situational Readiness</b>.</li> <li>• Except at the times of Medical Emergencies for Self or Immediate Family members who're co-living with you, <b>for any unplanned sudden permissions or leaves, ensure to communicate with your Reporting Manager on the Live Video Call and Avoid one way communication by text / mail.</b></li> <li>• If no response from your Reporting Manager at the time of your urgency, please leave him/her the <b>Voice message</b> - preferably, with the required details, so that all of our Global Mission can progress in spite of our Individual constraints.</li> </ul>	<p><i>(1) Sync between Needed Time and Available Time</i></p>
	<p><b>2. HONESTY</b></p> <p>Openness to accept mistakes, along with the action-plan to correct the mistakes - if the feedback is valid</p> <ul style="list-style-type: none"> <li>• (OR) gently and clearly clarify (as per the Best Practices of <b>Crucial Conversations</b>) with necessary facts / data points, to the feedback-provider, if the feedback is invalid.</li> <li>• Before using your mind's default mechanism to defend or justify yourself, just honestly ask yourself at least for 5 seconds, if you've done anything wrong on your part.</li> </ul>	<p><i>(2) Sync between Thoughts and Words</i></p>



	<p><b>3. INTEGRITY</b></p> <p>3.1 <b>Attentively Listening &amp; Understanding the specifics</b> of the TASK precisely &amp; Committing <b>REALISTICALLY</b> - in terms of SCOPE of Work , QUALITY of Work, COST &amp; TIME (<i>Milestones &amp; Deadlines</i>).</p> <hr/> <p>3.2 Providing <b>Proactive</b> updates on these 5 scenarios -</p> <ul style="list-style-type: none"> <li>● Progress</li> <li>● Dependency</li> <li>● Blockers</li> <li>● Risk Alerts</li> <li>● Completion on assigned Key Tasks, both on a DAILY basis and on Key Milestones,</li> <li>● With Realistic Re-Commitment / Re-Assignment, if needed - without waiting until you're ready to share the Good News of Task completion (OR)</li> <li>● Without assuming as others will understand, even if you don't communicate explicitly.</li> </ul> <hr/> <p>3.3 Being <b>Responsive</b> to team members with prompt communications, along with Realistic Re-Commitment / Re-Assignment, whenever needed.</p> <hr/> <p>3.4. <b>Completing</b> as COMMITTED - As per our guideline that <u><i>Complete means REALLY complete without IFs and BUTs.</i></u></p>	<p><b>(3) Sync between Words and Actions</b></p>
<p><b>II. For our association to sustain</b></p>	<p><b>4. PRODUCTIVITY</b> - Ability to deliver the best feasible RESULTS (<i>not just taking-action or showing-progress</i>) for the assigned ROLES &amp; associated TEAM GOALS from time to time - smartly with lesser time and resources, for maximized ROI.</p> <ul style="list-style-type: none"> <li>● Have some Breathing Time to understand the <b>Actual Purpose</b> of each Task, under each <b>Responsibility</b>, under each <b>Role</b>, so that your Deliverables must be <b>Aligned with that purpose.</b></li> <li>● To complete the Tasks in a way that fulfill the Purpose, <b>Continuously improve on these 6 Ps :</b> <ul style="list-style-type: none"> <li>○ <b>Product / Service / Solution</b> - (Strong) WHY &amp; (Deeper) WHAT</li> <li>○ <b>Project</b> - (Specific) WHAT, WHO &amp; By WHEN</li> </ul> </li> </ul>	<p><b>(4) Sync between Planned and Completed</b></p>



	<ul style="list-style-type: none"> <li>○ <b>Process</b> - HOW</li> <li>○ <b>Proficiency / Expertise</b> - Deeper HOW</li> <li>○ <b>People</b> - With WHOM &amp; For WHOM</li> <li>○ <b>Profit</b> - HOW MUCH</li> </ul>	
<p><b>III. Essential for Seniors</b></p>	<p><b>5. RESPONSIBILITY</b> - Ability to identify &amp; alert the <i>RISKS</i> along with possible <i>SOLUTIONS</i>; Having the intensity to implement those solutions - with clear <i>ACTION-PLAN</i> &amp; Ownership</p> <p>Remember :</p> <ul style="list-style-type: none"> <li>● <i>Every problem in the Situation is NOT my Problem ;</i></li> <li>● <i>But, I'm RESPONSIBLE for every Problem;</i></li> <li>● <i>Being Responsible does not mean I'm to be blamed for the Past or I have to feel guilty for the Present;</i></li> <li>● <i>It just means I'm going to solve this problem, for creating the Future I want</i></li> </ul>	<p><b>(5) Sync between the Present and the Future</b></p>
<p><b>IV. Essential for Team Leads</b></p>	<p><b>6. SOLVABILITY</b> - Ability to</p> <ul style="list-style-type: none"> <li>- Be aware of <b>EC-PC-BC &amp; SC</b> that denotes : <ul style="list-style-type: none"> <li>● <b>EC</b> - Emotional Conditioning</li> <li>● <b>PC</b> - Prejudgement Conditioning (<i>Based on Past experience of Self or Others or wrong External Inputs</i>)</li> <li>● <b>BC</b> - Behavioral Conditioning (<i>Biased due to Personal Likes &amp; Dislikes</i>)</li> <li>● <b>SC</b> - Situational Constraints - <b><i>Do not make your Personal Constraints into the Project Constraints !</i></b></li> </ul> </li> <li>- Clarify the facts, before you conclude on the judgement</li> <li>- Deal directly,</li> <li>- By communicating problems precisely at the earliest possible mutually convenient time (<i>As per the Best Practices from : <a href="#">Crucial Conversations</a></i>)</li> <li>- Without dumping one's emotions on others,</li> <li>- With the suggestions for possible <b>Win-Win solutions</b> that will satisfy the valid needs of everyone involved</li> <li>- By being <b>Solution Oriented</b>, without being Problem Oriented, by leveraging your Current Capabilities &amp; Resources</li> <li>- Sticking to the Finally agreed Decision, without jumping back to old Complaint mode later as, <i>'That's why I told you already'</i></li> </ul>	<p><b>(6) Sync between the Default Probability and Declared Possibility</b></p>



<p>V. <i>Essential for First Level Management</i></p>	<p><b>7. SYNCHRONICITY</b></p> <ul style="list-style-type: none"> <li>● Without getting stuck into Self Limitations or Situational Constraints, as per our guidelines : <ul style="list-style-type: none"> <li>○ <i>Whatever that we don't know, need not be difficult;</i></li> <li>○ <i>Whatever that is difficult, need not be impossible;</i></li> <li>○ <i>Whatever that is impossible, need not be impossible forever !</i></li> </ul> </li> <li>● Ability to align with the <b>Defined Goals of our Team / Demanding Needs of the Situation</b> - On the aspects of : <ul style="list-style-type: none"> <li>○ WHAT (Scope)</li> <li>○ HOW (Quality) &amp;</li> <li>○ By WHEN (Timelines) aspects</li> </ul> </li> <li>● Like the Birds flying together in Perfect Sync !</li> </ul>	<p><i>(7) Sync between the Possible Future and the Created Future - in alignment with the Organizational Goals</i></p>
<p>VI. <i>Essential for Senior Management</i></p>	<p><b>8. INCLUSIVITY</b></p> <ul style="list-style-type: none"> <li>- Never abandon a team-mate in need</li> <li>- Support for fellow team members, beyond one's own well-being by remembering the <b>Default Priorities of our Divine Army</b> : <ul style="list-style-type: none"> <li>(1) Mission</li> <li>(2) Team</li> <li>(3) Self</li> </ul> </li> <li>- Hold each other <b>Accountable</b> for our Common Values, Respective Roles &amp; Responsibilities, Processes and Systems, and thus proactively ensure not to let the fellow team members to go down</li> <li>- <b>Inclusive of every stakeholder</b> in the Organization / Situation to be managed, and</li> <li>- <b>Leading by example</b> as A True Leader with the focus for Collective Good of All Stakeholders in the long run, with the as minimal as possible compromises in the short term.</li> </ul>	<p><i>(8) Sync between the The Org Goals driven by the Aspirational Team &amp; The Mission driven by the Visionary Management</i></p>